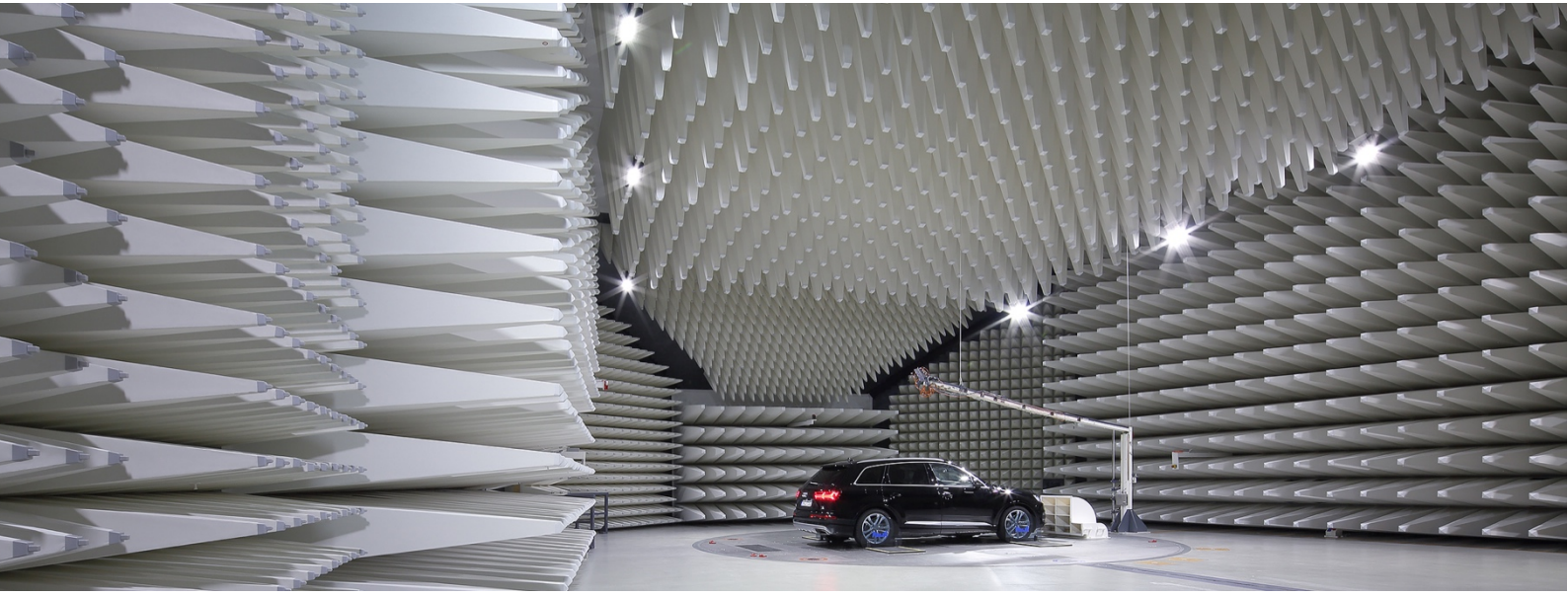




FRANKONIA
GERMANY



International Sales Manager (m/w)

The Frankonia GmbH is one of an international leading expert and has its expertise in the planning, production and delivery of complete EMC laboratory solutions around the globe that includes EMC Anechoic Chambers and Test System. Within this complex and high-tech EMC testing environment, our customers come from the electronic industries and transportation industries as automotive, railway, avionics, etc., ...

To enlarge our sales team in the long-term, the Frankonia Group with Headquarters located in Heideck, Bavaria, Germany, herewith offers the position as:

International Sales Manager – EMC Test Systems and Anechoic Chambers (m/W)

Your role:

- Common sales management activities in-house and at customers' site
- Presentation and explanation of our products and solutions in our show room, at the customer, or using web-tools
- Support our representation network and educate our customer about our uniqueness, technical differences and turnkey solutions
- Preparing financial and technical quotations related to our technology along with EMC standards
- Attending and manage seminars, exhibitions, and congresses

Your profile:

- Bachelor degree (or equivalent) in electronics engineering, international sales, preferably in technical sales incl. EMC test instruments
- Experience in the configuration of EMC test instruments and standards
- Experience about EMC anechoic chambers is advantageous
- Working experiences in an international environment for about 5 years advantageous
- Understanding international financial business and ability to prepare customer adapted quotations
- Soft skills in communication, teamwork, adaptability, problem solving, critical observation, and conflict resolution
- Independent and self-motivates, dynamic, friendly and open-minded to international cultures
- Willing to travel abroad without international travel restrictions (European citizen preferred)
- Driving license
- Fluent in English and German, additional languages are beneficial

We offer attractive conditions, a motivated and dynamic team working internationally with our premium customers and representations. Frankonia offers various unique attributes in single products and complete solutions, and is herewith successfully the proven and preferred partner around the globe. Along with our values and goals, we invest in your education within this complex environment of EMC, and we rely on a long-term relationship with our staff.

In case we got your attention for this challenge, please send your complete application by Email in English or German following the formal German application form to Mr. Raimund Baier jobs@frankoniagroup.com. Please name the earliest entry date, as well as your expected income.

Additional information about our company is available on our website: www.frankoniagroup.com